

# **DEPOSIT PROTECTION CORPORATION**



PROVISION OF TRAVEL AND AIR TICKETING SERVICES USING FRAMEWORK AGREEMENTS AND SUBSEQUENT CALL-OFF CONTRACTS

DPC-FA-01-2025

### 1. INTRODUCTION

An Invitation to bid for the provision of travel and ticketing services using framework agreements and subsequent call-off contracts was published in the E-GP system on the 20<sup>th</sup> of February 2025 and advertised in the Government Gazette of 20 February 2025 and in Herald of 20 February 2025. The tender closed on the 17<sup>th</sup> of March 2025.

#### 2. SCOPE OF WORK

Provision of travel and ticketing services using framework agreements and subsequent call-off contracts.

### 3. OPENING BID LIST

A total of five (5) companies submitted their bids.

### 4. Opening Bid Prices

| BID NO. | NAME OF BIDDER                   |  |
|---------|----------------------------------|--|
| 1       | Traverze Travel (Pvt) Ltd        |  |
| 2       | Satguru Travel & Tours (Pvt) Ltd |  |
| 3       | Genesis Travel & Tours (Pvt) Ltd |  |
| 4       | Blueberry Travel (Pvt) Ltd       |  |
| 5       | Elite Travel & Tours (Pvt) Ltd   |  |

# 5. <u>COMPLIANCE WITH ADMINISTRATIVE</u>, <u>ELIGIBILITY AND COMMERCIAL REQUIREMENTS</u>

| Item<br>No                | Requirement   | Traverze | Satguru | Genesis | Blueberry | Elite  |
|---------------------------|---|----------|---------|---------|-----------|--------|
| 1.                        | Bid Validity (30 days)  | Yes      | Yes     | Yes     | Yes       | Yes    |
| 2.                        | Certificate from NSSA on payment of social security contributions | Yes      | Yes     | Yes     | Yes       | Yes    |
| 3.                        | Tax Clearance certificate   | Yes      | Yes     | Yes     | Yes       | Yes    |
| 4.                        | Current Bank statement (three months)                             | Yes      | Yes     | Yes     | Yes       | Yes    |
| 5.                        | CR14  | Yes      | Yes     | Yes     | Yes       | Yes    |
| 6.                        | CR6   | Yes      | Yes     | Yes     | Yes       | Yes    |
| 7.                        | Certificate of Incorporation                                      | Yes      | Yes     | Yes     | Yes       | Yes    |
| 8.                        | SPOC fee  | Yes      | Yes     | Yes     | Yes       | Yes    |
| 9.                        | Company profile   | Yes      | Yes     | Yes     | Yes       | Yes    |
| 10.                       | IATA Registration   | Yes      | Yes     | Yes     | Yes       | Yes    |
| 11.                       | Association of Zimbabwe Travel Agency Registration                | Yes      | Yes     | Yes     | Yes       | Yes    |
| 12.                       | Zimbabwe Tourism Authority Registration                           | Yes      | No      | Yes     | Yes       | Yes    |
| Overall<br>Complia<br>nce | Accept/Reject   | Accept   | Reject  | Accept  | Accept    | Accept |

### 5.1 Rejected Bidder/s

| Bid<br>Number | Bidder's Name | Reason(s) for Rejection              |
|---------------|---------------|--------------------------------------|
| 2             | Satguru       | Submitted an expired ZTA certificate |



# 5.2 Accepted Bidders Considered for The Technical Proposal Evaluation Stage

Four (4) bidders were compliant with the Eligibility, Administrative and Commercial evaluation requirements.

| BIDDER'S NAME |                            |
|---------------|----------------------------|
| Traverze      |                            |
| Genesis       |                            |
| Blueberry     |                            |
| Elite         |                            |
|               | Traverze Genesis Blueberry |

## 6. COMPLIANCE WITH TECHNICAL PROPOSAL REQUIREMENTS

# TECHNICAL SPECIFICATION AND COMPLIANCE SHEET

| а        | В  | Traverze  | Genesis   | Blueberry | Elite |
|----------|--|---|---|-----------|-------|
| Item No. | Item description<br>and full technical<br>Specification<br>required (including<br>applicable<br>standards) | {Confirm full specification of items offered by Bidder and compliance of items to detail in column b} | {Confirm full specification of items offered by Bidder and compliance of items to detail in column b} |           |       |
| 1        | Technical<br>Proposal<br>Schedule  | Yes   | Yes   | Yes       | Yes   |
| 3        | Summary of experience  | Yes   | Yes   | Yes       | Yes   |
| 4        | Financial<br>Proposal<br>Schedule  | Yes   | Yes   | Yes       | Yes   |
| 5        | Must have at least five (5) of years in air travel and ticketing industry                                  | Yes   | Yes   | Yes       | Yes   |
| 6        | Must provide a list of at  | No-more than 3 years  | Yes   | Yes       | Yes   |

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| Accept/Reject |  | Reject | Accept | Accept | Accept |
|---------------|--|--------|--------|--------|--------|
| 8             | Must agree with the requirement of (offering a credit facility) issuing (and able to issue) US\$ travel tickets and receive payment within thirty (30) days of invoicing.  | No     | Yes    | Yes    | Yes    |
| 7             | Must provide details of at least five (5) staff members with their relevant certifications and/or accreditations. Attach copies of such certification. Such certification should be relevant to the work they do and the key skills for the services required. | Yes    | Yes    | Yes    | Yes    |
|               | least three (3) clients and reference letters clients to which the bidder has offered similar services in the last three (3) years   |        |        |        |        |

#### 6.1 Rejected Bidders

| Bid<br>Number | Bidder's Name | Reason(s) for Rejection  |    |  |
|---------------|---------------|--|----|--|
| 1             | Traverze      | Provided references older than maximum of three years required | а  |  |
|               |               | II. Did not offer credit facility issuing of days              | 30 |  |

# 6.2 Accepted Bidders Considered for Secondary Bidding Process

Three (3) bidders were compliant with the Technical evaluation.

| BID NUMBER | BIDDER'S NAME                    |  |  |
|------------|----------------------------------|--|--|
| 3          | Genesis Travel & Tours (Pvt) Ltd |  |  |
| 4          | Blueberry Travel (Pvt) Ltd       |  |  |
| 5          | Elite Travel & Tours (Pvt) Ltd   |  |  |

## 7. RECOMMENDATION

The Evaluation Committee recommends that the following bidders be shortlisted for the Secondary bidding process:

- 1) Genesis Travel & Tours (Pvt) Ltd
- 2) Blueberry Travel (Pvt) Ltd
- 3) Elite Travel & Tours (Pvt) Ltd

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# 8. SIGNATURES

PMU Representative

The Evaluation was carried out by the following Evaluation Committee Members:

|   | Signature: | Date:    |
|---|------------|----------|
| <ol> <li>J. Ndongwe<br/>(Chairperson)</li> <li>M.Murau</li> </ol> | Marsam     | 3/4/25   |
| 3. O.Kashangura   | <b>2</b> 0 | 3/4/25   |
| 4. R. Moyo  | nulozo     | 3/4/25   |
| 5. C.Ndlovu   | Schom      | 20 40 50 |
| 6. R.Moyo   | Rulop      | 3/4/25   |
| 7. F.Nduna  | ·          |          |