### **EVALUATION COMMITTEE REPORT**

### EXPRESSION OF INTEREST FOR THE DEVELOPMENT AND IMPLEMENTATION OF ENTERPRISE RESOURCE PLANNING SYSTEM

PROCUREMENT REFERENCE NO: TIMB/ERP/005/2025

PREPARED BY

**EVALUATION COMMITTEE** 

**05 NOVEMBER 2025** 

### Constitution of Evaluation Committee

In line with Public Procurement and Disposal of Public Assets (PPDPA) Act section 18 (2)
 the Accounting Officer appointed the following as Evaluation Committee members;

| No | Committee Member | Role                                    |
|----|------------------|---|
| 1  | T. Chimedza      | Head Business Development (chairperson) |
| 2  | B. Magosvongwe   | Head HRA                                |
| 3  | E. Nhemachena    | Head ICT                                |
| 4  | W. Bapire        | Financial Accountant                    |
| 6  | P. Marumahoko    | Compliance Officer                      |
| 7  | T. Shumba        | Legal Officer                           |
| 8  | M. Takawira      | PMU Advisory                            |

Noting the presence of a quorum, the Chairman welcomed everyone and declared meeting duly constituted.

The Chairperson welcomed all members to the evaluation of TIMB tender for the Development and Implementation of Enterprise Resource Planning System (TIMB/ERP/005/2025)

The following Three (3) companies responded by the time of closing the tender;

- NEW HEALTH TWO SIX THREE P/L
- SYNERGY CHARTERED ACCOUNTANTS P/L
- E-PORT P/L

#### **Evaluation Criteria**

The bidding document prescribes the evaluation criteria in for only one stage as follows;

Technical Evaluation

### **Commercial Evaluation**

The bidders were requested to were assessed using the following evaluation criteria method with a minimum technical score of 60% (Pass mark) for the Development and Implementation of Enterprise Resource Planning System (TIMB/ERP/005/2025)

### **SHORTLISTING CRITERIA**

| Area of<br>Evaluation               | What is being<br>Evaluated   | Evaluation<br>Criteria  | Maxim<br>um<br>Score | BIDDER'S<br>SCORE<br>New Health<br>Two Six Three<br>P/L | BIDDER'S<br>SCORE<br>Synergy<br>Chartered<br>Accountants<br>P/L | BIDDER'S<br>SCORE<br>E-Port P/L         |
|-------------------------------------|--|---|----------------------|---|---|---|
| Future<br>Roadmap and<br>Innovation | We are assessing the vendor's future roadmap and commitment to innovation. The consideration will be on their plans for incorporating emerging technologies, such as artificial intelligence, machine learning, Internet of Things, Blockchain and mobile capabilities which could bring additional value and benefits to the organisation's different functional areas. | Availability of the following technologies in the bidders' proposed solution:  •Artificial Intelligence •Internet of things •Blockchain •Mobile computing •Biometric technologies 1 mark each | 5<br>Marks           | 4 (No<br>blockchain<br>was<br>demonstrated)             | 0 (Did not demonstrate any of the features)                     | 4 (No<br>Biometric was<br>demonstrated) |
| Security and<br>Data Privacy        | Does the system comply with relevant industry standards and regulations, and whether it provides robust user authentication.   | If the system has audit trails (2 marks) If the system has role-based access control (1 mark) If the  | 5<br>Marks           | 4(No<br>encryption<br>was<br>demonstrated)              | O(Did not demonstrate any)                                      | 5                                       |

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|-------------------------|---|---|----------------------|---|---|---------------------------------|
|                         | data encryption, access controls and audit trails to protect sensitive information?   | system has Multifactor authenticatio n (1 mark) If the system has encryption capabilities (1 mark)  |                      |   |   |                                 |
| Reporting and Analytics | We are evaluating the ERP system's reporting and analytics capabilities. We are further assessing whether it provides comprehensive and customizable reporting options, real- time data visibility and advanced analytics features to support decision making and analysis across functional areas. | If the reports can show real time data (3 marks) If the reports are customizabl e (5 marks) If the reports can be automated – meaning they can be generated and sent by system without manual preparation each time they are needed (4 marks) If the system has a reports dashboard (3 marks) | 15<br>Marks          | 11(No automation was demonstrated)                      | 4(Only demonstrated automation)                                 | 15                              |

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|-----------------------|---|--|----------------------|---|--|---|
| Functionality         | Is the ERP capable of providing the necessary features, modules, and workflows to support each functional area? Standard Mandatory Modules The following standard modules are mandatory and should be part of the bidders' systems for presentation during evaluation:  1. Accounting and Finance Management  2. Human Capital and Administration  3. Procurement Management  4. Document Management  5. Asset Management | Availability of the 15 modules listed under Scope of Services. Each functional module carries 1 mark | 15 marks             | 13 (No shipping and risk management demonstrated)       | 8 (No grower management, Licensing, LMS, stop order, shipping, sales floor and dashboard demonstrated) | 12 (No shipping, licensing, risk, demonstrated) |

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|---|--|---|----------------------|---|---|---------------------------------|
| Customization<br>and<br>Configuration       | Can the ERP be tailored to align with the unique business processes and requirements of each functional area without excessive complexity or development effort? | We are looking at unique modules that the vendor has implemente d and are being used elsewhere. 3 marks per customized module, maximum 5 modules. | 15<br>marks          | 7.5 (2 fully customized and 1 partially customized)     | 0 (no customization was demonstrated)                           | 9 (fully customized)            |
| Industry<br>suitability and<br>adaptability | Has the system been tried and tested in the tobacco industry? Is the supplier currently providing/supp orting the same ERP anywhere within the tobacco industry? | Has the supplier implemente d the 5 Standard Mandatory Modules. 1 Mark for each module implemente d.  | 5<br>Marks           | 5   | 5   | 5                               |
| Integration                                 | Is the ERP capable of easy integration with existing systems and database? Can the ERP seamlessly exchange data and communicate                                  | If there are API external integrations (Zimra, NSSA, Banks) = 10 marks Any other API integration = 5 marks. No                                    | 10<br>marks          | 10  | 0 (no API<br>demonstrated)                                      | 10                              |

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|-----------------------------------|--|---|----------------------|---|---|---------------------------------|
|                                   | with other<br>systems using<br>APIs to ensure<br>smooth<br>information<br>flow across<br>functional<br>areas?  | integration<br>= 0 This will<br>be verified<br>on site<br>visits.   |                      |   |   |                                 |
| Scalability and<br>Performance    | What is the ERP system's ability to handle a growing volume of data and users? Is it capable of scaling to accommodate the organization's future needs.                                      | If system data subjects are: 100,000 and above = 5 marks For below 100,000 = (x/100,000) *5 Where x = number of data subjects in bidders' reference system. | 5<br>marks           | 0.25 (5 000 data subjects)                              | 0 (no data<br>subjects were<br>demonstrated)                    | 0.75 (15 000<br>data subjects)  |
| Vendor Support<br>and Reliability | We are evaluating the reputation, track record and customer support capabilities of the ERP system vendor. The assessment will focus on ability to provide ongoing technical support, system | If the bidder<br>has ticketing<br>system = 5<br>marks   | 5<br>marks           | 5   | 0 (no ticketing demonstrated)                                   | 5                               |

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|-----------------------------------|---|--|----------------------|---|---|---------------------------------|
|                                   | updates, bug fixes, and training to ensure the smooth operation of the ERP system across functional areas.  |  |                      |   |   |                                 |
| Vendor Support<br>and Reliability | We are evaluating the reputation, track record and customer support capabilities of the ERP system vendor. The assessment will focus on ability to provide ongoing technical support, system updates, bug fixes, and training to ensure the smooth operation of the ERP system across functional areas. | Does the bidder have a dedicated support team of at least two employees. Employmen t to be verified by bidder's HR records. If 2 or more = 5 marks If less than 2 people = 0 | 5<br>marks           | 5   | 0 (no support team shown)                                       | 5                               |
| Project<br>Management             | We are evaluating the vendor's project  | If bidder has<br>an agile<br>project<br>managemen  | 5<br>marks           | 5   | 0(no software demonstrated)                                     | . 5                             |

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|-----------------------|---|---|----------------------|---|---|---------------------------------|
|                       | management capabilities using agile methods and standard tools/framewor ks.   | t software<br>tool = 5<br>marks If<br>bidder has<br>no agile<br>software<br>tool = 0                          |                      |   |   |                                 |
| Disaster<br>Recovery  | We are evaluating the bidder's ability to recover in the event of a disaster affecting the system during development. | If Disaster Recovery environmen t is there = 10 marks. If Disaster Recovery environmen t is not available = 0 | 10<br>marks          | 10  | 0 (no<br>environment<br>shown)                                  | 10                              |

### COMMITTEE RECOMMENDATIONS - TECHNICAL EVALUATION

#### DISQUALIFIED

Synergy Chartered Accountants P/L was disqualified for scoring below the minimum qualifying having a score of 17% against a minimum of 60%.

The two (2) bidders, namely **New Health Two Six Three P/L and E-Port P/L**, were compliant with the technical requirements and scored above the minimum required score of 60%. Therefore, they were shortlisted to proceed to the Financial Evaluation.

**Evaluation Committee Member Signatures** 

| NAME           | DESIGNATION                             | SIGNATURE | DATE     |
|----------------|---|-----------|----------|
| T. Chimedza    | Head Business Development (chairperson) | T A       | 4/11/25  |
| B. Magosvongwe | Head HRA                                |           | 21/11/2s |
| E. Nhemachena  | Head ICT                                |           | 21/11/25 |
| W. Bapire      | Financial Accountant                    |           | 24/11/25 |
| P. Marumahoko  | Compliance Officer                      | Phonedo   | 24/11/25 |
| T. Shumba      | Legal Officer                           | Tumba     | 21/1/28  |