

ANNUAL SERVICING OF PARTEC CD4 EQUIPMENT (2025)

Procurement Reference No. NAC/DP/16/2025

NATIONAL AIDS COUNCIL



TENDER EVALUATION REPORT

FOR

ANNUAL SERVICING OF PARTEC CD4 EQUIPMENT (2025)

TENDER NUMBER: NAC/DP/16/2024

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1. INTRODUCTION

The National AIDS Council (NAC) invited bids for the annual servicing of PARTEC CD4 equipment from **Southern Skies P/L, the Local Agent of Sysmex Europe (Original Equipment Manufacturer for Partec Equipment)** through a direct procurement in line with section 33 (2) (b) of the PPDPA Act.

2. OPENING BID LIST

One bidder responded to the invitation to bid since the procurement was conducted in terms of section 33(b) of the PPDPA.

Table 1: Bidder89

Item	Description	Bidder	Amount USD
1	Annual servicing of Partec CD4 Equipment	Southern Skies Medical Pvt Ltd	134,949.35
	Vat		20,242.40
	Total		155,191.75

NB: Southern Skies Medical submitted price schedules for one cycle only which is 6 months.

3. COMMERCIAL EVALUATION

Table 3: Commercial Evaluation

Key: Yes -Compliant; No-Not Compliant

Item	Commercial Specification	Southern Skies Medical Pvt Ltd
1	The Bid Submission Sheet.	Yes
2	Statement of requirements	Yes
3	Bid securing Declaration	Yes
4	Comprehensive company profile	Yes
5	Certificate of Incorporation, CR14, CR6 for local agent	Yes
6	Payment Terms	Yes
7	Bid validity of 90 days.	Yes
8	Current tax clearance	Yes
9	Conflict / non-conflict of interest declaration	Yes
10	Three Traceable references	Yes
11	Currency USD	Yes
12	Delivery period of 60 days	Yes
13	proof of being sole / principal agent	Yes
14	Historical due diligence sheet	Yes
15	PRAZ registration	Yes
16	Proof of payment for SPOC fees	Yes
18	List of key personnel and CVs	Yes
	Accept (A) Reject (R)	A

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COMMENT

Sothorn Skies Medical Pvt Ltd submitted references for 2014 to 2017, however, the Council noted that the service provider has been providing similar services to NAC for the past 4 years. Hence the bidder is compliant and considered for further evaluation.

4. TECHNICAL SPECIFICATIONS

Technical Specification and Compliance Sheet

The bidder was required to complete column C in the ITB, noting the exact specifications of their offer in relation to the specifications provided by the Procuring Entity. The technical specifications were spelt by the Technical Specification and Compliance sheet in the SBD and evaluated against the offers by the bidders as shown below;

KEY: YES- COMPLIANT NO – NOT COMPLIANT

B - Procuring Entity Requirements				C – Bidder to complete
Item description and full technical Specification required (including applicable standards)				
Item/Lot	Item Description	Unit Measure	Qty	Southern Skies
	Service of Partec CD4 count Machines	Each	43	Compliant
	Methodology and work plan		43	Compliant
	CVs and certificates for Technicians			Compliant

5. SUMMARY OF COMMERCIAL AND TECHNICAL EVALUATION

The evaluation committee noted that the bidder was commercially and Technically Compliant and therefore considered for financial evaluation.

6. FINANCIAL EVALUATION

The bidder was requested to submit financial offers as part of their bid. The Prices of their offer were submitted using the Statement of Requirements (Part 2) format provided in the tender document as indicated below:

Item No	Description of Services	Site	Input Qty	Unit of Measure	Unit Rate (USD)	TOTAL PRICE (USD)
1	Service and Maintenance for 6 Months	Harare Central Hospital	1	Each	2,574.85	2,574.85
2	Service and Maintenance for 6 Months	Harare Central Hospital OIC	1	Each	2,574.85	2,574.85
3	Service and Maintenance for 6 Months	Wilkins Hospital Clinic	1	Each	2,574.85	2,574.85
4	Service and Maintenance for 6 Months	Epworth Local Clinic	1	Each	2,574.85	2,574.85

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5	Service and Maintenance for 6 Months	Chitungwiza Hospital	1	Each	2,574.85	2,574.85
6	Service and Maintenance for 6 Months	Parirenyatwa Hospital	1	Each	2,574.85	2,574.85
7	Service and Maintenance for 6 Months	Mt. Selinda Hospital	1	Each	3,633.42	3,633.42
8	Service and Maintenance for 6 Months	Regina Coeli Hospital	1	Each	3,072.05	3,072.05
9	Service and Maintenance for 6 Months	Rusitu Hospital	1	Each	3,633.42	3,633.42
10	Service and Maintenance for 6 Months	St. Joseph Mission Hospital	1	Each	3,164.40	3,164.40
11	Service and Maintenance for 6 Months	Mutare Provincial Hospital	1	Each	3,164.40	3,164.40
12	Service and Maintenance for 6 Months	Murambinda Hospital	1	Each	2,952.98	2,952.98
13	Service and Maintenance for 6 Months	Karanda Mission Hospital	1	Each	2,928.67	2,928.67
14	Service and Maintenance for 6 Months	Nyadire Hospital	1	Each	2,758.32	2,758.32
15	Service and Maintenance for 6 Months	Kotwa Hospital	1	Each	2,758.32	2,758.32
16	Service and Maintenance for 6 Months	Kadoma General Hospital	1	Each	3,103.65	3,103.65
17	Service and Maintenance for 6 Months	Mvurwi Hospital	1	Each	2,921.39	2,921.39
18	Service and Maintenance for 6 Months	Gweru Hospital	1	Each	3,305.35	3,305.35
19	Service and Maintenance for 6 Months	Masase Hospital	1	Each	3,925.03	3,925.03
20	Service and Maintenance for 6 Months	Masvingo Hospital	1	Each	3,324.78	3,324.78
21	Service and Maintenance for 6 Months	Mashoko Hospital	1	Each	3,577.52	3,577.52
22	Service and Maintenance for 6 Months	Mnene Hospital	1	Each	3,470.53	3,470.53
23	Service and Maintenance for 6 Months	Mpilo Hospital	1	Each	3,613.97	3,613.97
24	Service and Maintenance for 6 Months	Nyamandlovu Hospital	1	Each	3,613.97	3,613.97
25	Service and Maintenance for 6 Months	Mbumba Mission Hospital	1	Each	3,332.08	3,332.08
26	Service and Maintenance for 6 Months	Ross Camp ZRP Hospital	1	Each	3,613.97	3,613.97
27	Service and Maintenance for 6 Months	Gwanda Hospital	1	Each	3,925.03	3,925.03
28	Service and Maintenance for 6 Months	Manama Hospital	1	Each	3,925.03	3,925.03
29	Service and Maintenance for 6 Months	Banket District Hospital	1	Each	2,833.01	2,833.01
30	Service and Maintenance for 6 Months	Makumbe Hospital	1	Each	2,685.42	2,685.42
31	Service and Maintenance for 6 Months	Marondera Hospital	1	Each	2,726.74	2,726.74
32	Service and Maintenance for 6 Months	Norton Hospital	1	Each	2,751.27	2,751.27
33	Service and Maintenance for 6 Months	AHF Bulawayo Hospital	1	Each	3,613.97	3,613.97

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34	Service and Maintenance for 6 Months	Collin Saunders Hospital	1	Each	3,577.52	3,577.52
35	Service and Maintenance for 6 Months	AHF Parirenyatwa Hospital	1	Each	2,574.85	2,574.85
36	Service and Maintenance for 6 Months	PSH Bulawayo Hospital	1	Each	3,613.97	3,613.97
37	Service and Maintenance for 6 Months	PSH Masvingo Hospital	1	Each	3,324.78	3,324.78
38	Service and Maintenance for 6 Months	PSH Mutare Hospital	1	Each	3,164.40	3,164.40
39	Service and Maintenance for 6 Months	PSH Harare Hospital	1	Each	2,574.85	2,574.85
40	Service and Maintenance for 6 Months	United Bulawayo Hospital	1	Each	3,613.97	3,613.97
41	Service and Maintenance for 6 Months	Beatrice Road Infectious Diseases Hospital	1	Each	2,574.85	2,574.85
42	Service and Maintenance for 6 Months	Hippo Valley Hospital	1	Each	3,577.52	3,577.52
43	Service and Maintenance for 6 Months	ZRP Morris Depot Hospital	1	Each	2,574.85	2,574.85
					TOTAL BEFORE VAT (USD)	134,949.35
					VAT @15% (USD)	20,242.40
					TOTAL INCLUDING VAT (USD)	155,191.75

7. PRICE DUE DILIGENCE

As part of the commercial requirements, the bidder was requested to submit historical information on the annual cost of servicing the Partec CD4 count machines for the previous three (3) years. The bidder submitted the schedules showing the schedules for 2020 to 2023 as indicated below structure:

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HISTORICAL PRICE COMPARISONS: 43 x SITES SYSMEX-PARTEC CYFLOW COUNTER CD4 ANALYSERS (without VAT)

ITEM NO.	NAMES OF NEW SITES	SITE	2023	2024	2025	PRICE CHANGE IN US DOLLARS (\$ FROM THAT AWARDED BY PRAZ IN 2023 & 2024	PERCENTAGE PRICE CHANGE FROM THAT AWARDED BY PRAZ IN 2023 & 2024
1	HARARE CENTRAL	MABVUKU POLYCLINIC	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%
2	HARARE CENTRAL OIC	MABVUKU POLYCLINIC	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%
3	WILKINS HOSPITAL CLINIC	MABVUKU POLYCLINIC	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%
4	EPWORTH LOCAL CLINIC	MABVUKU POLYCLINIC	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%
5	CHITUNGWIZA HOSPITAL	MABVUKU POLYCLINIC	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%
6	PARIRENYATWA HOSPITAL	MABVUKU POLYCLINIC	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%
7	MT SELINDA	CHIPINGE DISTRICT HOSPITAL	US\$ 3,633.42	US\$ 3,633.42	US\$ 3,633.42	US\$ Zero (0)	0%
8	REGINA COELI	NYANGA DISTRICT HOSPITAL	US\$ 3,072.05	US\$ 3,072.05	US\$ 3,072.05	US\$ Zero (0)	0%
9	RUSITU	CHIPINGE DISTRICT HOSPITAL	US\$ 3,633.42	US\$ 3,633.42	US\$ 3,633.42	US\$ Zero (0)	0%
10	ST JOSEPHS MISSION	OLD MUTARE MISSION HOSPITAL	US\$ 3,164.40	US\$ 3,164.40	US\$ 3,164.40	US\$ Zero (0)	0%
11	MUTARE PROV HOSP	OLD MUTARE MISSION HOSPITAL	US\$ 3,164.40	US\$ 3,164.40	US\$ 3,164.40	US\$ Zero (0)	0%
12	MURAMBINDA	RUSAPE GENERAL HOSPITAL	US\$ 2,952.98	US\$ 2,952.98	US\$ 2,952.98	US\$ Zero (0)	0%
13	KARANDA MISSION HOSPITAL	MT. DARWIN HOSPITAL	US\$ 2,928.67	US\$ 2,928.67	US\$ 2,928.67	US\$ Zero (0)	0%
14	NYADIRE	MUREHWA DISTRICT HOSPITAL	US\$ 2,758.32	US\$ 2,758.32	US\$ 2,758.32	US\$ Zero (0)	0%
15	KOTWA	MUREHWA DISTRICT HOSPITAL	US\$ 2,758.32	US\$ 2,758.32	US\$ 2,758.32	US\$ Zero (0)	0%
16	KADOMA GENERAL	Sanyati Baptist Hospital	US\$ 3,103.65	US\$ 3,103.65	US\$ 3,103.65	US\$ Zero (0)	0%
17	MVURWI	GURUVE DISTRICT HOSPITAL	US\$ 2,921.39	US\$ 2,921.39	US\$ 2,921.39	US\$ Zero (0)	0%
18	GWERU	Shurugwi District Hospital	US\$ 3,305.35	US\$ 3,305.35	US\$ 3,305.35	US\$ Zero (0)	0%
19	MASASE	MTSHABEZI MISSION HOSPITAL	US\$ 3,925.03	US\$ 3,925.03	US\$ 3,925.03	US\$ Zero (0)	0%
20	MASVINGO	Morgenster Mission Hospital	US\$ 3,324.78	US\$ 3,324.78	US\$ 3,324.78	US\$ Zero (0)	0%

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21	MASHOKO	Chiredzi General Hospital	US\$ 3,577.52	US\$ 3,577.52	US\$ 3,577.52	US\$ 3,577.52	US\$ Zero (0)	0%
22	MNENE	Zvishavane District Hospital	US\$ 3,470.53	US\$ 3,470.53	US\$ 3,470.53	US\$ 3,470.53	US\$ Zero (0)	0%
23	MPILO	Thorngrove Hospital	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ Zero (0)	0%
24	NYAMANDLOVU	Thorngrove Hospital	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ Zero (0)	0%
25	MBUMA MISSION	NKAYI DISTRICT HOSPITAL	US\$ 3,332.08	US\$ 3,332.08	US\$ 3,332.08	US\$ 3,332.08	US\$ Zero (0)	0%
26	ROSS CAMP ZRP	Thorngrove Hospital	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ Zero (0)	0%
27	GWANDA	MTSHABEZI MISSION HOSPITAL	US\$ 3,925.03	US\$ 3,925.03	US\$ 3,925.03	US\$ 3,925.03	US\$ Zero (0)	0%
28	MANAMA	MTSHABEZI MISSION HOSPITAL	US\$ 2,833.01	US\$ 2,833.01	US\$ 2,833.01	US\$ 2,833.01	US\$ Zero (0)	0%
29	BANKET DISTRICT HOSPITAL	Chinhoyi Provincial Hospital	US\$ 2,685.42	US\$ 2,685.42	US\$ 2,685.42	US\$ 2,685.42	US\$ Zero (0)	0%
30	MAKUMBE	Concession District Hospital	US\$ 2,726.74	US\$ 2,726.74	US\$ 2,726.74	US\$ 2,726.74	US\$ Zero (0)	0%
31	MARONDERA	St Pauls Musami Mission Hospital	US\$ 2,751.27	US\$ 2,751.27	US\$ 2,751.27	US\$ 2,751.27	US\$ Zero (0)	0%
32	NORTON	FATHER O'HEA	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ Zero (0)	0%
33	AHF BULAWAYO	Thorngrove Hospital	US\$ 3,577.52	US\$ 3,577.52	US\$ 3,577.52	US\$ 3,577.52	US\$ Zero (0)	0%
34	COLLIN SAUNDERS	Chiredzi General Hospital	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%
35	AHF PARIRENYATWA	Thorngrove Hospital	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ Zero (0)	0%
36	PSH BULAWAYO	Thorngrove Hospital	US\$ 3,324.78	US\$ 3,324.78	US\$ 3,324.78	US\$ 3,324.78	US\$ Zero (0)	0%
37	PSH MASVINGO	Morgenster Mission Hospital	US\$ 3,164.40	US\$ 3,164.40	US\$ 3,164.40	US\$ 3,164.40	US\$ Zero (0)	0%
38	PSH MUTARE	OLD MUTARE MISSION HOSPITAL	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%
39	PSH HARARE	MABVUKU POLYCLINIC	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ 3,613.97	US\$ Zero (0)	0%
40	UBH	Thorngrove Hospital	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%
41	BEATRICE ROAD INFECTIOUS DISEASES HOSPITAL	Thorngrove Hospital	US\$ 3,577.52	US\$ 3,577.52	US\$ 3,577.52	US\$ 3,577.52	US\$ Zero (0)	0%
42	HIPPO VALLEY	Chiredzi General Hospital	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%
43	ZRP MORRIS	MABVUKU POLYCLINIC	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ 2,574.85	US\$ Zero (0)	0%

ANNUAL SERVICING OF PARTEC CD4 EQUIPMENT (2025)

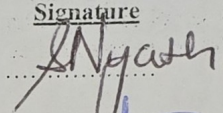
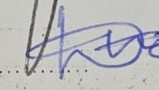
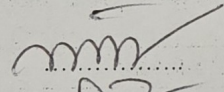
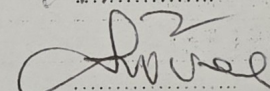
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8. RECOMMENDATIONS

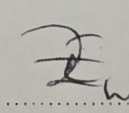
The committee recommended that the servicing of the Sysmex Partec CD4 Count Equipment be awarded to Southern Skies Medical Pvt Ltd in terms of section 33(2)(b) of the PPDPA Act as the exclusive agent of Partec CD4 Equipment for Sysmex Europe SE in Zimbabwe at a total cost of USD \$155,191.75 inclusive of VAT as indicated in the table below.

Item	Description	Bidder	Total USD 1 cycle
1	Annual servicing of Partec CD4 Equipment	Southern Skies Medical Pvt Ltd	134,949.35
	Vat		20,242.40
	Total		155,191.75

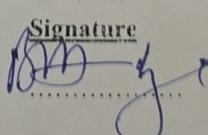
EVALUATION COMMITTEE

<u>Name</u>	<u>Designation</u>	<u>Signature</u>	<u>Date</u>
1. Mrs S. Nyathi (Chairperson)	Provincial Manager		20/06/25
2. Mr. L. Chiwa (Member)	Accounts Officer		20/6/25
3. Mr. E. Kombora (Member)	MIPA Coordinator		20/06/25
4. Mr. T. Govere (Member)	Advocacy Coordinator		

PMU MEMBER

Mrs. E. Zhou	Procurement Officer		20/6/25
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APPROVED/NOT APPROVED

<u>Name</u>	<u>Designation</u>	<u>Signature</u>	<u>Date</u>
Dr. B. Madzima	Chief Executive Officer		9/7/25