

**PROVISION OF VEHICLE TRACKING SERVICES FOR A PERIOD OF 2 YEARS
PROCUREMENT REFERENCE NUMBER COB/WKD/C33B/2025**

CITY OF BULAWAYO



**BID EVALUATION REPORT FOR THE PROVISION OF VEHICLE TRACKING
SERVICES FOR A PERIOD OF 2 YEARS**

PROCUREMENT REFERENCE NUMBER COB/WKD/C33B/2025

TENDER ID 48319

PUBLISHING DATE: 31-Dec-2025

CLOSING DATE: 30-Jan-2026

FEBRUARY 2026

PROVISION OF VEHICLE TRACKING SERVICES FOR A PERIOD OF 2 YEARS
PROCUREMENT REFERENCE NUMBER COB/WKD/C33B/2025

EXECUTIVE SUMMARY

1.1 Introduction

Invitations to tender for **The PROVISION OF VEHICLE TRACKING SERVICES FOR A PERIOD OF 2 YEARS** , with Procurement Reference Number; **COB/WKD/C33B/2025** was advertised in the Government Gazette of Friday the 2nd of January, 2026 (General Notice 8 of 2026) Sunday News of the 28th of December 2025, City of Bulawayo Website on the 5th of January and e-GP System **31-Dec-2025**.

A non-compulsory pre-tender briefing was held on the 14th of January 2026 at City Hall (Upper Foyer) at 11:00hrs where only (4) prospective bidder attended namely:

- Teltrack (Pvt) Ltd
- Bantu tracking (Pvt) Ltd
- Netedge (Pvt) Ltd
- Ultrax (Pvt) Ltd

A total of eleven (11) prospective bidders accessed the bidding document through the e-GP system.

Tender Id: 48319		
Sl.No.	Supplier organization	Download Date and time
1	TREE TOP SECURITY PVT LTD	13-Jan-2026 11:42 AM
2	Rogel Security	13-Jan-2026 05:19 PM
3	Nasford Investments	14-Jan-2026 04:46 PM
4	Bantu Track PVT Ltd	19-Jan-2026 12:37 PM
5	Real Star Security	20-Jan-2026 09:09 AM
6	Bluefusion Enterprises Private Limited	21-Jan-2026 01:21 PM
7	Alkebulan Foods	21-Jan-2026 08:16 PM
8	iTrack Zimbabwe	22-Jan-2026 03:59 PM
9	FIND IT OLINE ZIMBABWE	23-Jan-2026 08:26 AM
10	TELONE PVT LTD	26-Jan-2026 08:07 AM
11	Anxious Electronics Securities	27-Jan-2026 01:59 PM

The tender closed on the 30th of January 2026 with three (3) bids having been received.

COMPANY NAME	Teltrack (Pvt) Ltd	i-Track (Pvt) Ltd	Bantu Tracking (Pvt) Ltd
TENDERED PRICE (USD)	36,571.84	94,860.21	116,519.41

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1.2 Bid evaluation committee

An ad-hoc Evaluation Committee was selected in terms of Section 18 of the Public Procurement and Disposal of Public Assets Act [Chapter 22:23] to undertake the evaluation of bids. The names of the team members are listed below.

Thuthukani Dube Procurement Officer (PMU)
 Sehlule Zondo Project manager
 Dennis Ndlovu Financial Services Department
 Edson G Ngwenya Legal Representative
 Duduzile Dube Chairperson

PRELIMINARY EVALUATION

This was set to check if the bidders met all the eligibility criteria specified in the Standard Bidding Document and the e-GP System.

ITEM	Teltrack (Pvt) Ltd	i-Track (Pvt) Ltd	Bantu Tracking (Pvt) Ltd
CR6	Comply	Comply	Comply
CR14	Comply	Comply	Comply
Certificate of incorporation	Comply	Comply	Comply
Bid submission	Comply	Comply	Comply
Bill of BOQ	Comply	Comply	Comply
VALID Tax Clearance	Comply	Comply	Comply
VALID NSSA	Comply	Comply	Comply
AUDITED FINANCIAL STATEMENT FOR 3 YEARS (2022,2023 & 2024)	Comply	Not Compliant	Not Compliant
BID SECURING DECLARATION	Comply	Comply	Comply
VAT CERTIFICATE	Comply	Comply	Comply
WARRANT	Comply	Comply	Comply
ABILITY TO CARRY OUT THE PROJECT, ATTACH RELEVANT EXPERIENCE (TRADE REFERENCES)	Comply	Not Compliant	Comply
TECHNICAL BID	Comply	Comply	Comply
PRICE	Comply	Comply	Comply
OVERALL RESPONSE	Comply	Not Compliant	Not Compliant

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Comments

1. Teltrack (Pvt) Ltd
 - was compliant in the Preliminary evaluation criteria

2. iTrack (Pvt) Ltd
 - Attached trade references only, did not fully show proposed plan to carry out the Project as requested in the e Gp System and Statement of requirement found in page 16 of the Standard Bidding Document (SBD)

 - Attached un audited financial statements for the year 2023,2024 & 2025

3. Bantu Tracking (Pvt) Ltd
 - Only attached financial statements for 2025, where it was requested in the Standard bidding document page 13 that bidders submit 3 years financials for the year 2022,2023 and 2024

CORRECTION OF ARITHMETIC ERRORS

In line with Sub section (1) Section 42 Cap22:23 of the Public Procurement and Disposal of Public Asset Act (PPDPA) Act. A request for clarification was sent to the bidder via email.

It was noted when evaluating that one of the bidders Teltrack (Pvt) Ltd Price bid from PR was not matching their Bill of quantities (BOQ). See table below,

Lot Name	Lot Description	Quantity	UOM	Total Price as per e-GP System	Total Price as per (Including Vat) BOQ
1	Premium Monthly/quarterly subscription per vehicle /plant	150	Each	3246.75	3,750.00
2	Fleet lite Monthly/quarterly subscription per vehicle /plant	83	Each	1509.0894	1,743.00
3	Supply and installation of tracking unit (Fleet lite package) including panic buttons per vehicle or plant	50	Each	865.8	1,000.00
4	Supply and installation of tracking unit (Premium package) including panic buttons per vehicle or plant	200	Each	3463.2	4,000.00
5	Driver ID tag installation per vehicle or plant	600	Each	10389.6	11,999.99

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Lot Name	Lot Description	Quantity	UOM	Total Price as per e-GP System	Total Price as per (Including Vat) BOQ
6	Tipping switch	50	Each	2164.5	2,500.00
7	Surveillance cameras	10	Each	4500	5,197.50
8	Tracking screen	1	Each	735.9307	850.00
9	Laptops	3	Each	4675.3248	5,400.00
10	Desktop computer	1	Each	2164.5022	2,500.00
11	Tracking Tablet	3	Each	2857.143	3,300.00
				Total = 36571.8401	Total = 42,240.48

A response was received on the 4th of February 2026 stating that their total bid price was clearly outlined in the attached BOQ requested as the system had no provision to separate installments of subscription and VAT. *See attached mails below.*

TECHNICAL EVALUATION

Bidders were expected to give full detailed specification of the services they are going to provide against our description of services to be rendered and statements such as yes, compliant and ticks were not to be considered

ITEM	DESCRIPTION	Teltrack (Pvt) Ltd
1	Tracking unit (package) including panic buttons per vehicle or plant	COMPLIANT
	Fleet lite Monthly/quarterly subscription per vehicle /plant	COMPLIANT
	Supply and installation of tracking unit (Fleet lite package) including panic buttons per vehicle or plant	COMPLIANT
	Supply and installation of tracking unit (Premium package) including panic buttons per vehicle or plant	COMPLIANT
	Driver ID tag installation per vehicle or plant	COMPLIANT
	Tipping switch	COMPLIANT
	Surveillance cameras	COMPLIANT

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	Not less than 42 "inch"	COMPLIANT
	<ul style="list-style-type: none"> • Processor intel core i9-13900H (13th gen)• Display 17.3-inch FHD (1920 x 1080) IPS Anti-Glare LED backlit Display• Memory Not less than 32GB• Storage Not less than 256GB M.2 PCIe NVMe Solid State Driver + 1TB 5400RPM 2.5 SATA Hard Drive• Graphics Controller NVIDIA• Network Interface 10/100/1000 M/m/ GigabitEthernet (RJ45, intel wireless (802.11ac + Bluetooth 5.0, Dual Band 2.4and 5 GHz MU-MIMO/80Mhz• OS Windows 11 Pro 64bit English • Primary Battery 4-Cell 56 Whr Battery (integrated) • Port Interface 1x 2-in-1 SD/MMC, 1x USB 3.1 Gen 2, 1x Power/ DC-in Jack, 1x SuperSpeed USB3.1• 1x Headphone/Mic• Camera Integrated Widescreen HD (720p) Webcam with Dual Array Digital Microphone• Keyboard standard full-size, spill - resistant keyboard with numeric keypad • Optical drive • WARRANTY PERIOD 2 YEARS (1 YEAR CARRY-IN 1 YEARS ON SITE HARDWARE SUPPORT AND WARRANTY 	COMPLIANT
	<p>NETWORK• Technology GSM / HSPA / LTEBODY• Dimensions 244.5 x 154.3 x 7mm (9.63 x 6.07 x 0.28SIM• Nano-SIM, Stylus supportDISPLAY• Type TFT LCD• Size 10.4 inches, 307.9 cm2 (~81.6% screen-to-body ratio)• Resolution 1200 x 2000 pixels, 53 ratio (~224 ppi density)PLATFORM• OS Android 14, One UI 6.1• CPU Octa-core (4x2.4 GHz & 4x2.0 GHz)MEMORY• Card slot microSD (dedicated slot)• Internal 64GB 4GB RAM, 128GB 4GB RAMMAIN CAMERA• Single 8 MP, (wide), 1/4.0", 1.12µm, AFCAMERA SELFIE CAMERA• Single 5 MP, (wide), 1/5.0", 1.12µm• Video 1080p@30fpsCOMMS• WLAN Wi-Fi 802.11 a/b/g/n/ac, dual-band, Wi-Fi Direct• Bluetooth 5.3, A2DP, LE• Positioning GPS, GLONASS, BDS, GALILEO, QZSS• USB Type-C 2.0FEATURES• Sensors Accelerometer, proximity, gyro (wi-fi model only)BATTERY Type• Li-Po 7040 mAh, non-removable• Charging 15W wired</p>	COMPLIANT

Technical Comments

Tel track (Pvt) Ltd was compliant in technical evaluation criteria, the Company was able to conform to all technical specifications presented by City of Bulawayo (*see Technical Datasheet*) and was evaluated further on financials.

FINANCIAL EVALUATION

This evaluation criteria as set out in the Standard Bidding Document looked at the bid price offered by the bidder[s] whether:

- They are within the budget set by the City of Bulawayo.
- The bid submitted offers value for money.
- The bidder submitted 3 year Audited financial statement to check for capacity if their turnover is twice the bid price offered.

Description	Budget	Bid Price	Variance
Provision of Vehicle tracking service	USD \$500000.00	USDS 168,579.35	USDS 331,420.65 (favorable)

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Recommendation

It is therefore, recommended that the tender for the Provision of Vehicle Tracking Services for a Period of 2 Years Procurement Reference Number: – COB /WKD/C33B/ 2025 awarded as follows:

ITEM	AWARDED TO		SUB TOTAL (USD) inclusive of Vat	TOTAL BID PRICE (USD)
Provision of Vehicle tracking	Tel track (Pvt) Ltd	Initial Price	USD \$42,240.48	
		Premium Sub for 23 Months X 150 vehicles X US\$25 inclusive of (Vat)	USDS 86,249.91	
		Fleetlight Sub for 23 Months X 83 Vehicles X US\$20.99 inclusive of (Vat)	USDS 40,088.96	
TOTAL BID PRICE				USDS 168,579.35

Confirmed by

Name	Designation	Date	Signature
Dennis Ndlovu	Finance Officer	02/03/26	
Sehlule Zondo	Project manager	02/03/26	
Edson Ngwenya	Legal representative	Absent	
Duduzile Dube	Chairperson	02/03/26	
Thuthukani Dube	A/Procurement Officer	24/02/2026	

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Attachments

The screenshot shows a Zimbra webmail interface. The browser address bar displays 'https://mail.citybyo.co.zw/#4'. The Zimbra logo is in the top left, and navigation tabs for Mail, Contacts, Calendar, Tasks, Briefcase, and Preferences are visible. The current email is titled 'REQUEST FOR CLARIFICATION ON (TENDERED PRICE)'. The sender is 'Procurement Management Unit PMU' and the recipient is 'dengasheunesu'. The email content includes a greeting, a statement that the City of Bulawayo is evaluating a bid submission, and a request for confirmation regarding VAT inclusion in the bid price. Contact information for the Procurement Management Unit is provided at the bottom of the email body.

REQUEST FOR CLARIFICATION ON (TENDERED PRICE)
From: Procurement Management Unit PMU
To: dengasheunesu
Cc: Transport Unit bccpmu

February 3, 2025 3:40 PM

Good day

City of Bulawayo is evaluating your bid submission for the Tender Provision for Vehicle tracking Services for a Period of 2 years. In our evaluation the following checks were observed whereby Tel Track (Pvt) Ltd Bid price of \$36, 571.00 is different to the one offered in the Bill of Quantities attached.

May you kindly confirm in writing under your letterhead if your price bid from Procurement Request does not include VAT as per your BOQ

Regards
City of Bulawayo
Procurement Management Unit
P.O.Box 591
Bulawayo
City Hall Building (office 203)
Tel: 09- 75011 ext 1190
pmu@citybyo.co.zw /bccpmu@gmail.com

PROVISION OF VEHICLE TRACKING SERVICES FOR A PERIOD OF PROCUREMENT REFERENCE NUMBER COB/WKD/C33B/2025

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RE: REQUEST FOR

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RE: REQUEST FOR CLARIFICATION ON (TENDERED PRICE)

From: [alfred nhambinwa](#)

To: [Procurement Management Unit PMU](#)

[City of Bulaway...ion for Tender.pdf \(342.5 KB\)](#) | [Download](#) | [Briefcase](#) | [Remove](#)

Good day

May you please find attached response.

Best Regards,

Alfred Nhambinwa
Product Manager - Technology
TelOne (Pvt) Ltd
HEAD OFFICE
Rushmore House | 107 Kwame Nkrumah Avenue | Harare
P.O. Box CY331, Causeway, Harare, Zimbabwe
Tel: +263 24 2798111 ext. 2542 | Call Centre 950
Tel Dir: +263 24 2762993
Mobile: +263 719222359
Email: alfred.nhambinwa@telone.co.zw | Website: www.telone.co.zw
Skype: [anhambinwa](#)



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PROVISION OF VEHICLE TRACKING SERVICES FOR A PERIOD OF 2 YEARS
Procurement Reference Number: COB/WKD/C33B/2025
Bidder Name: TelOne Private Limited Bidder's Reference Number: P2217433260

BILL OF QUANTITIES

VEHICLE TRACKING WITH ADDITIONAL FEATURES or ACCESSORIES

Item No.	Description of Goods	Quantity	Physical Unit	Unit Price USD (excl. VAT)	VAT USD	Total Price* USD (Incl. VAT)
1	Premium Monthly subscription per vehicle	150	single	21.65	503.25	3,750.00
2	Fee-lite Monthly subscription per vehicle	83	single	18.18	233.91	1,743.00
3	Supply and installation of tracking unit (Fee-lite package) including panic buttons per vehicle	50	single	17.32	134.20	1,000.00
4	Supply and installation of tracking unit (Premium package) including panic buttons per vehicle	200	single	17.32	536.80	4,000.00
5	Driver ID Tag installation per vehicle	600	single	17.32	1,610.39	11,999.99
6	Tipping switch	50	single	43.29	335.50	2,500.00
7	Surveillance cameras	10	single	450.00	697.50	5,197.50
8	Tracking screen - Hisense/Samsung 55"/65"	1	single	735.93	114.07	850.00
9	Laptops - HP/Dell/Lenovo	3	single	1,658.44	724.68	5,400.00
10	Desktop Computer - All-in-One HP/Dell	1	single	2,164.50	335.50	2,500.00
11	Tablet - Samsung S9/10 Tablet	3	single	952.38	442.86	3,300.00
SUB TOTAL (USD)					5,668.64	42,240.48

Premium subscription for 2 years				21.65	11,574.44	84,249.91
Fee-lite Subscription for 2 years				18.18	5,379.90	40,088.94
TOTAL CONTRACT PRICE OVER 2 YEARS (USD)					22,423.20	168,579.35

Additional Notes

1. Fee-lite and Premium package to be installed on new vehicles. Existing vehicles already have tracking devices.
2. All quoted prices are in USD.
3. Subscriptions have been done to cover entire duration of 2 years.
4. Supply and Installation quote includes panic buttons and battery replacements for track units since they already exist.
5. Total contract price has been included for a 2 year period which includes once-off prices and recurring monthly costs

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Bunhara House, 107 Kwana 18rumali Avenue
P.O. Box CY331, Causeway, Harare, Zimbabwe
Head Office: +263 24279811-8
Call Centre: +263 (0242) 2700 950
Website: www.telone.co.zw

4 February 2026

City of Bulawayo
Procurement Management Unit
P.O. Box 591
Bulawayo
City Hall Building (office 203)
Tel: 09- 75011 Ext 1190
pmu@citybyo.co.zw / bccpmu@gmail.com

Attention: Procurement Management Unit

Dear Sir/Madam

RE: REQUEST FOR CLARIFICATION ON (TENDERED PRICE)

Reference is made to the above subject in which TelOne participated in the tender for the PROVISION OF VEHICLE TRACKING SERVICES FOR A PERIOD OF 2 YEARS, PROCUREMENT REFERENCE: COB/WKD/C33B/2025.

Please be advised that the Bill of Quantities (BOQ) which was attached included VAT and all other components of the project for the duration of 2 years. Unfortunately, the template in the eGP portal on price could not be edited and also did not have provision to show VAT separately as highlighted in the BOQ. The price of US\$36,571 does not include VAT and it will be covering the devices, installation and subscriptions for 1 month only. The full price for the contract duration is indicated in the BOQ that was attached.

For any further clarification please do not hesitate to contact the undersigned on email address alfred.nhambirwa@telone.co.zw or contact numbers +263 242 798111 Ext 2542 or +263 719 222 359.

Yours Sincerely,

For and on Behalf of TelOne (Pvt) Limited

ALFRED NHAMBIRWA (MR)
PRODUCT MANAGER TECHNOLOGY

Dr. Zimbango D., (Board Chairman), Mrs. Jowah N., (Deputy Chairman), Ms. Mabiza G.K., Ms. Mazibell E., Ms. Muswaka B., Mr. Nyamhuri N., Dr. Phiri S.V.N., Dr. Shumba S., Mr. Sithole G., Eng. Nkala L. (Chief Operating Officer), Mr. Makanzu B.T.T., (Chief Finance Officer)