COMPARISON SHEET

DATE: 11 September 2024

ITEM: **SUPPLY AND DELIVERY OF NEW ORIGINAL TONER CARTRIDGES (NO REFILL OR REFURBISHED): COMPETITION AND TARIFF COMMISSION**

The Procurement Committee met on the 11th of September 2024 and deliberated on the selection of a suitable supplier(s) for supply and delivery of new original toner cartridges (no refill or refurbished) for Commission.

**SUPPLIERS**

* First Pack Pvt Ltd
* Tawshum Investments Pvt Ltd
* Pro-Africa Technologies Pvt Ltd
* Fuser Technologies Pvt Ltd
* Pick & Grin Technologies Pvt Ltd
* Print Fix Pvt Ltd
* Global Horizons Pvt Ltd
* Skilhold Investments Pvt Ltd
* Data Care Corporation Pvt Ltd
* EL Eshward Pvt Ltd
* AT Telecom Pvt Ltd
* TNL Investments Pvt Ltd
* Electronics Resources Pvt Ltd
* Laserworld Consumables Pvt Ltd
* Westles Incredible Technology Pvt Ltd
* Medgripp Investments Pvt Ltd
* Atom Systems Pvt Ltd Atom Systems Pvt Ltd
* Willchart Enterprises Pvt Ltd

Market prices: US$1664.00 and above.

**DETAILS**

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| **Supplier** | **Item (s)** | **Cost for items** | **Terms and Conditions** | **Recommendations** |
| First Pack Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$2052.00  Including VAT | The supplier need payment before delivery.  PRAZ registered **(YES)** | Accepted  The price is the fourth on the list of suppliers. The supplier needs payment before delivery. It is a reputable supplier. |
| Tawshum Investments Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$1664.00  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the cheapest on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Pro-Africa Technologies Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$1920.00  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the second on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Fuser Technologies Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$1970.00  Including VAT | The supplier need payment before delivery.  PRAZ registered **(YES)** | Rejected  The price is the third on the list of suppliers. The supplier needs payment before delivery. It is not a reputable supplier. Supplied CTC refilled toners early 2024. |
| Pick & Grin Technologies Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$2140.00  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the fifth on the list of suppliers. The supplier needs payment after delivery. Offers 1 year warranty. It is not a reputable supplier. |
| Print Fix Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$2240.00  Including VAT | The supplier need payment after delivery. Delivery 5 days.  PRAZ registered **(YES)** | Rejected  The price is the sixth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Global Horizons Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$2372.00  Including VAT | The supplier need payment after delivery. Delivery 1 week  PRAZ registered **(YES)** | Rejected  The price is the seventh on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Skilhold Investments Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$3240.00  Including VAT | The supplier need payment after delivery. Delivery 24hours.  PRAZ registered **(YES)** | Rejected  The price is the eighth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Data Care Corporation Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$3250.00  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the nineth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| EL Eshward Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$3273.79  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the tenth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| AT Telecom Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$3325.04  Including VAT | The supplier need payment after delivery. Delivery 48 hours.  PRAZ registered **(YES)** | Rejected  The price is the eleventh on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| TNL Investments Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$3420.00  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the twelfth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Electronics Resources Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$3592,70  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the thirteenth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Laserworld Consumables Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$3624.00  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the fourteenth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Westles Incredible Technology Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$3957.02  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the fifteenth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Medgripp Investments Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$4254.00  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the sixteenth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Atom Systems Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$5075.67  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the seventeenth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |
| Willchart Enterprises Pvt Ltd | supply and delivery of new original toner cartridges (no refill or refurbished) | The Supplier is charging US$9752.00  Including VAT | The supplier need payment after delivery.  PRAZ registered **(YES)** | Rejected  The price is the eighteenth on the list of suppliers. The supplier needs payment after delivery. It is not a reputable supplier. |

**RECOMMENDATIONS**

The Procurement Committee has recommended First Pack Pvt Ltd for supply and delivery of new original toner cartridges (no refill or refurbished) for Competition and Tariff Commission. They meet the price and non-price criteria.

**SUMMARY**

First Pack Pvt Ltd is registered with PRAZ and is a reputable company and have the third price on the list compared to other suppliers. First Pack Pvt Ltd can supply and deliver new original toner cartridges (no refill or refurbished) for Competition and Tariff Commission.

COST IMPLICATION

The cost implication for supply and delivery of new original toner cartridges (no refill or refurbished) is US$2052.00 including VAT.

SIGNED: IN RESPECT OF SUPPLY AND DELIVERY OF NEW ORIGINAL TONER CARTRIDGES (NO REFILL OR REFURBISHED) FOR CTC USE

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| Name | Designation | Signature | Date |
| Zengeni T | Chairman |  | 11/09/2024 |
| Nyatsungo S | Member |  | 11/09/2024 |
| Chirwa M | Member |  | 11/09/2024 |
| Ngwendere A | Member |  | 11/09/2024 |
| Mutisi L | Member |  | 11/09/2024 |
| Tshuma L | Sourcing Quotations |  | 11/09/2024 |